



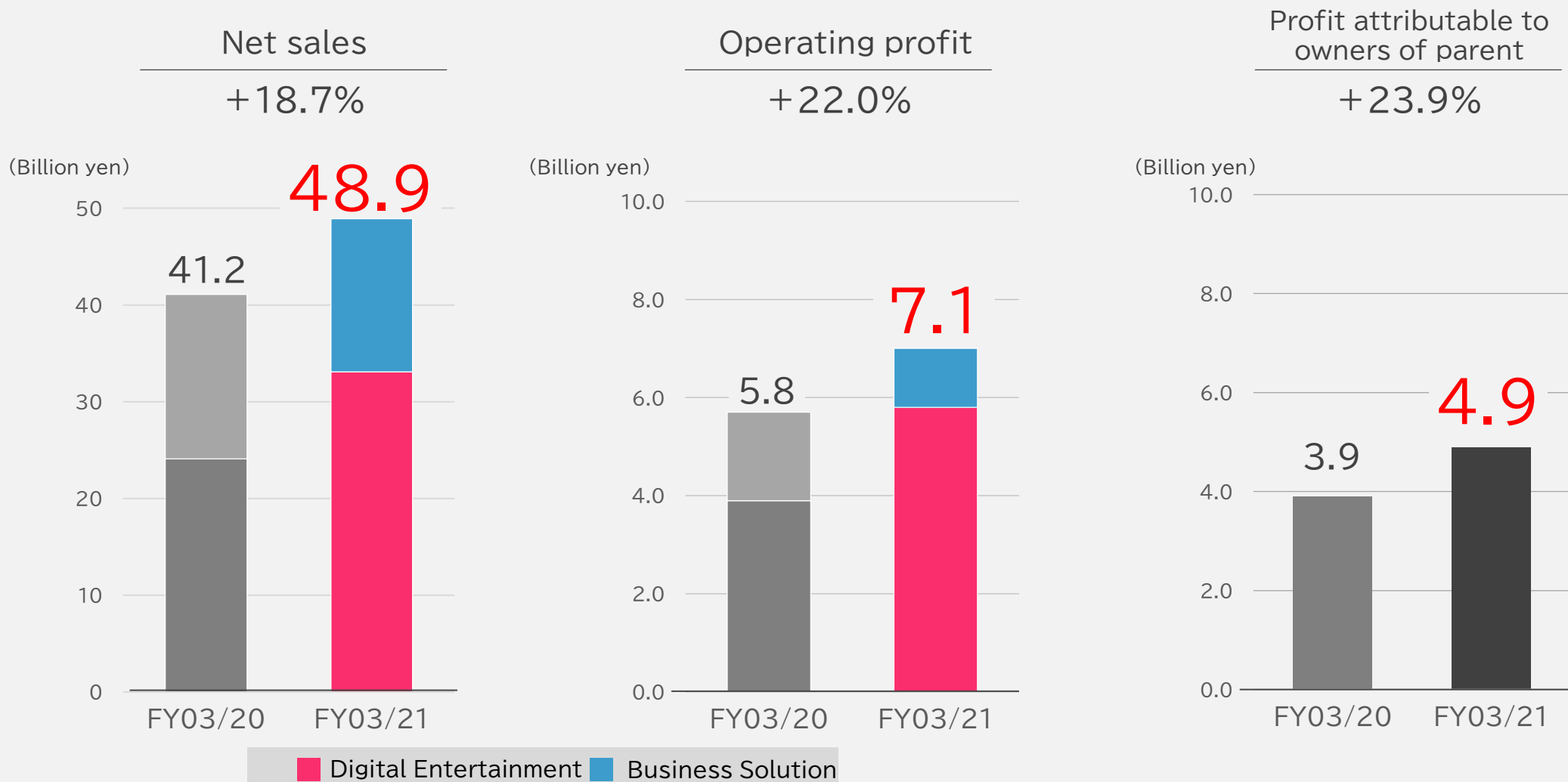
Financial Results Briefing for Q3 FY03/2021

INFOCOM CORPORATION

2021.01.27

Q3 FY03/21 Results (Consolidated)

E-Comic Growth Leads to Higher Sales and Profits



Q3 FY03/21 Results (Consolidated)

(Billion yen)

	Q3 FY03/20	Q3 FY03/21	YoY	
			Change	%
Net Sales	41.2	48.9	+7.7	+18.7%
Operating profit (Operating margin)	5.8 (14.1%)	7.1 (14.5%)	+1.2	+22.0%
EBITDA	6.7	8.0	+1.3	+19.8%
Ordinary profit	5.8	7.2	+1.3	+23.5%
Profit attributable to owners of parent	3.9	4.9	+0.9	+23.9%

Business Areas and Segment Structure

Digital Entertainment Group



Digital Entertainment

E-comic

• General consumers

Business Solution Group



Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing-care companies
- Health industry



Business Software

ERP
Business package
cloud services

- Companies
- Government offices
- Local governments

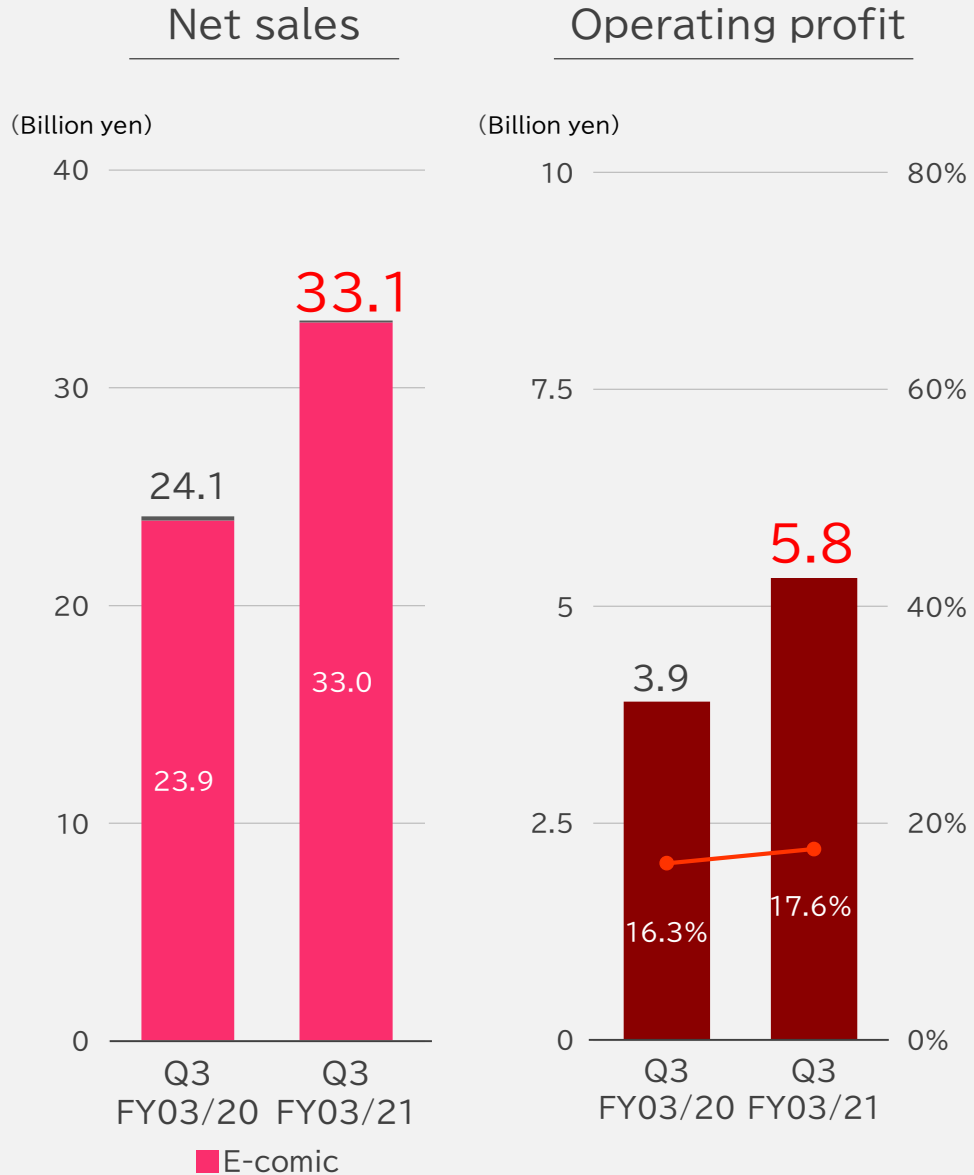


Enterprise Service Management

System integration for major companies

- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies

Digital Entertainment Results (Consolidated)



(Billion yen)

	Q3 FY03/20	Q3 FY03/21	YoY	
			Change	%
Net Sales	24.1	33.1	+8.9	+37.0%
E-comic	23.9	33.0	+9.1	+38.1%
Operating profit	3.9	5.8	+1.8	+47.9%
(Operating margin)	(16.3%)	(17.6%)		

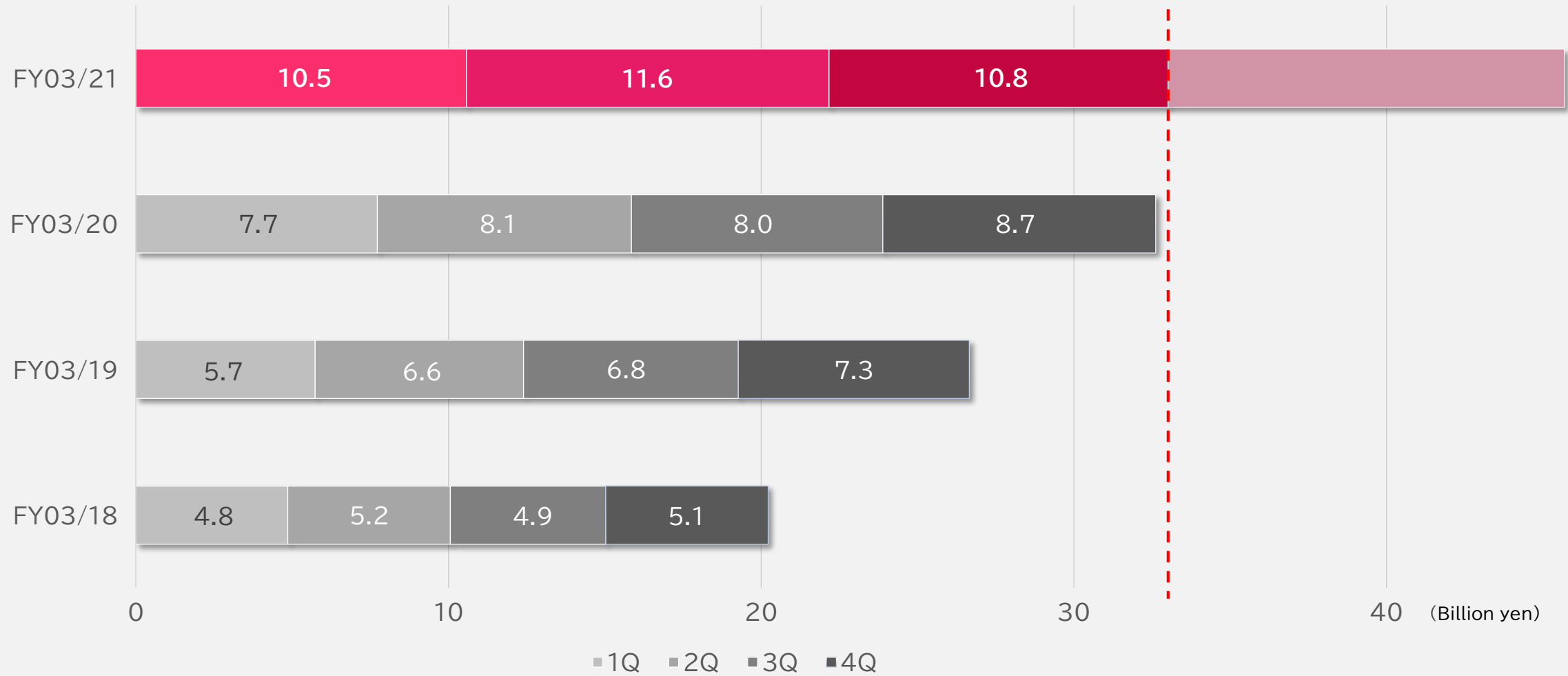
Net Sales

E-comic distribution service experienced strong performance.

Operating profit

Higher profits due to higher sales.

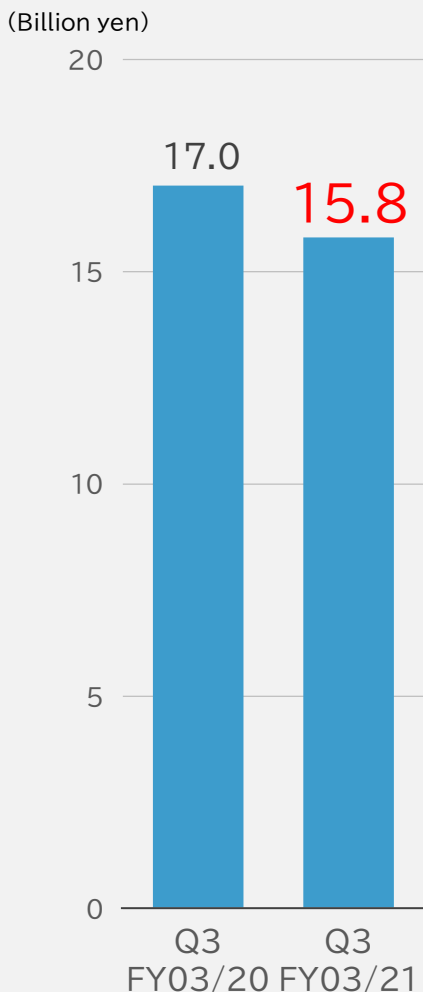
Q3 FY03/21 Results of E-Comic Distribution Service



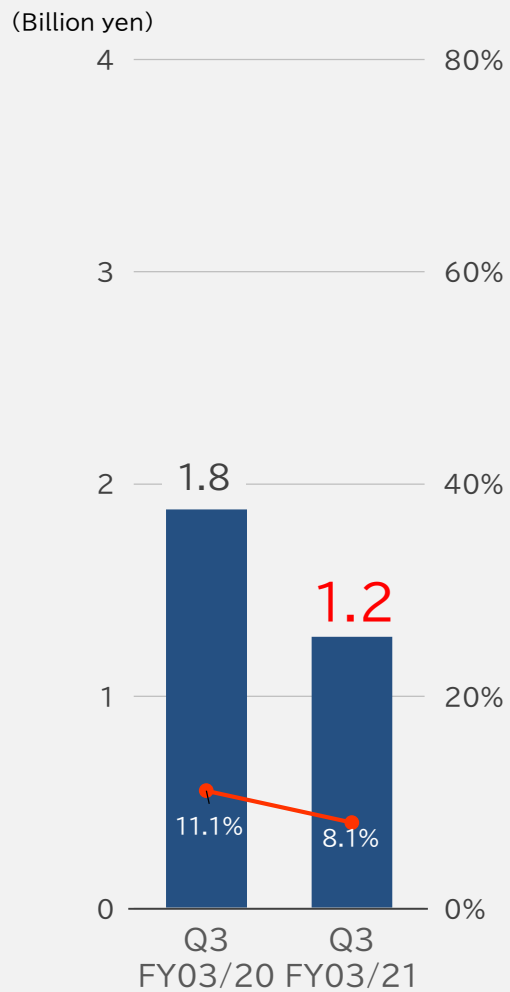
Business Solution Results (Consolidated)

(Billion yen)

Net Sales



Operating profit



	Q3 FY03/20	Q3 FY03/21	YoY	
			Change	%
Net Sales	17.0	15.8	(1.2)	(7.2%)
Operating profit	1.8	1.2	(0.5)	(31.8%)
(Operating margin)	(11.1%)	(8.1%)		

Net sales

- Sales to hospitals declined due to a negative rebound from special demand in the prior year (change in imperial era, consumption tax hike) and COVID-19.
- Sales to companies in line with plan.

Operating profit

Decrease in profits due to decrease in sales.

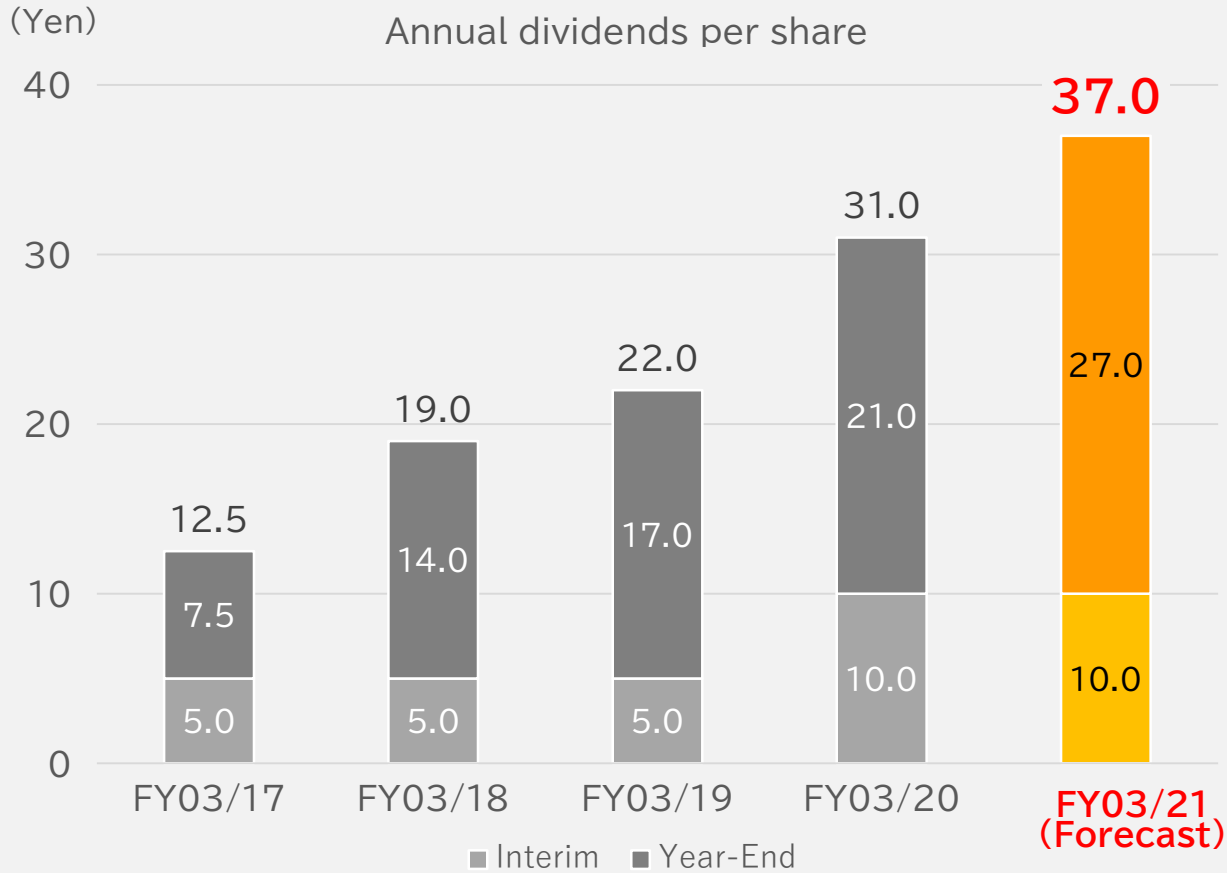
Earnings Forecast for FY03/21 (Consolidated)

(Billion yen)

	FY03/20 Results			FY03/21 Forecast			YoY(%)		
	H1	H2	FY	H1	H2	FY	H1	H1	FY
Net Sales	27.6	30.6	58.3	33.2	37.2	70.5	+20.0%	+21.5%	+20.8%
Operating profit	3.8	4.3	8.2	4.9	5.5	10.5	+27.4%	+28.3%	+27.9%
(Operating margin)	(14.0%)	(14.2%)	(14.1%)	(14.8%)	(15.0%)	(14.9%)			
EBITDA	4.4	4.9	9.3	5.5	5.9	11.5	+23.6%	+21.4%	+22.4%
Ordinary income	3.8	4.3	8.2	4.9	5.5	10.5	+27.7%	+26.4%	+27.0%
Profit attributable to owners of the parent	2.5	2.9	5.5	3.3	3.3	6.7	+31.1%	+11.9%	+20.9%
Net income per share(yen)			101.32			122.37			+20.8%
ROE			16.2%			17.1%			+5.7%

◆ No revisions to earnings forecast since publication on October 28, 2020

Shareholder Returns



◆ Year-End Dividend (Increase)

Initial Forecast ¥21

Revised Forecast ¥27

◆ Payout Ratio

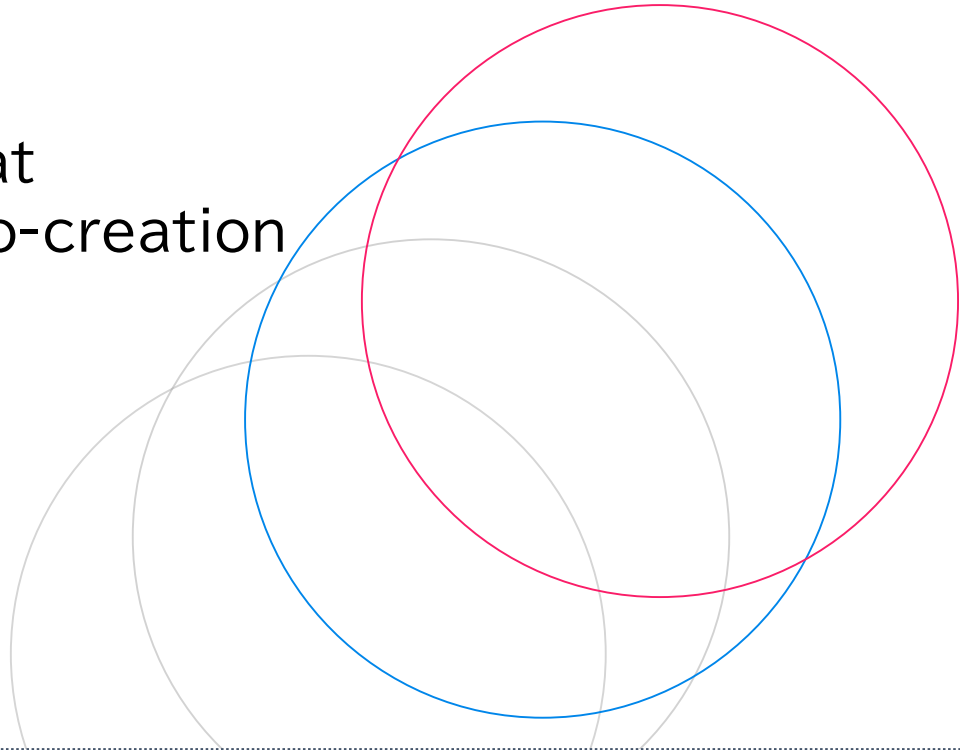
Initial Forecast 29.8%

Revised Forecast 30.2%

Net income per share (yen)	FY03/17	FY03/18	FY03/19	FY03/20	FY03/21 (Forecast)
	59.64	84.85	87.46	101.32	122.37

* Dividends per share and net income per share reflect stock split performed on March 1, 2019

Becoming a **services company** that
delivers new value through the co-creation
of ICT and real-world businesses



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