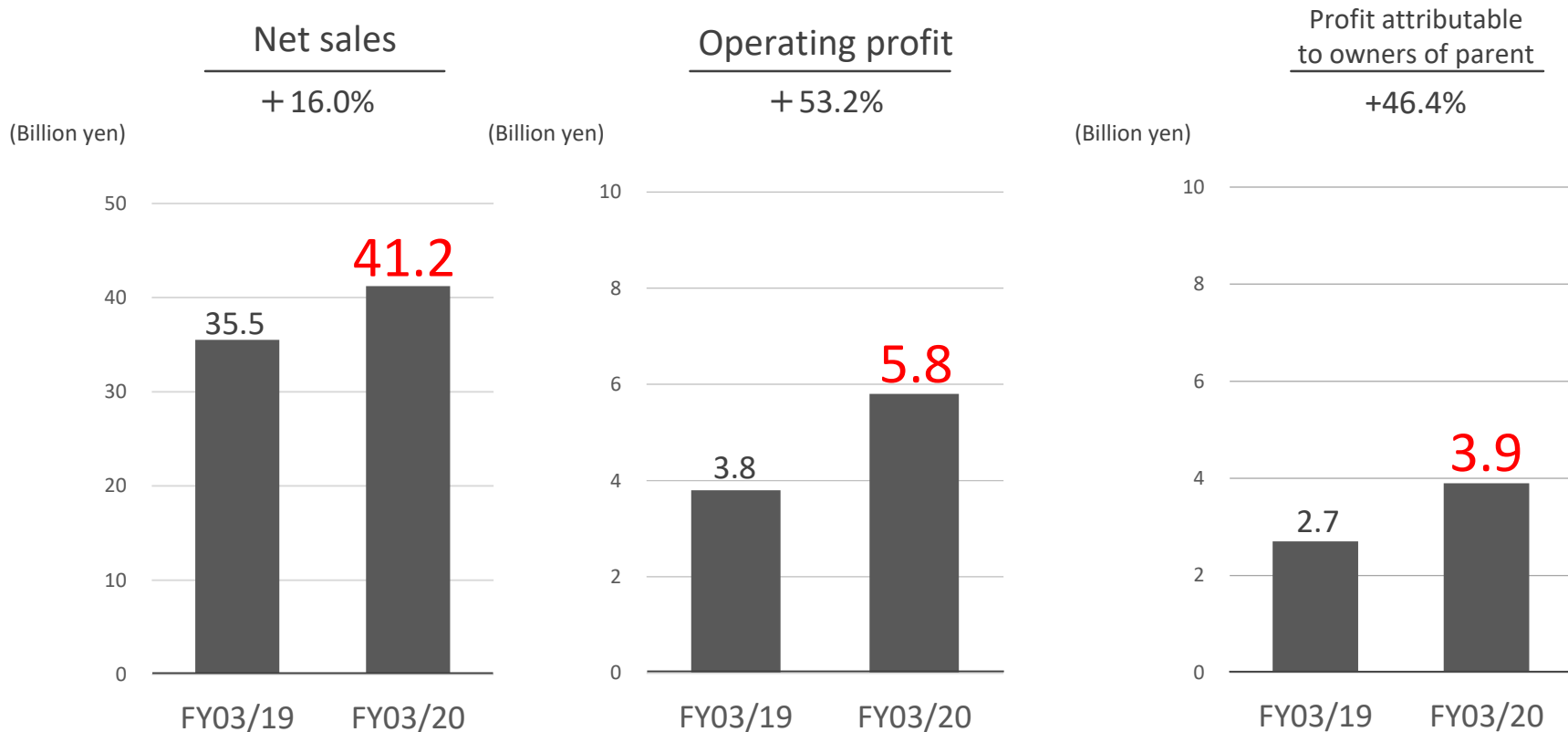


Financial Results Briefing for Q3 FY03/2020

Infocom Corporation

January 30, 2020

Q3 FY03/20 Results (Consolidated)



◆ Core businesses (e-comics, health IT) recorded strong sales and profit performance

Q3 FY03/20 Results (Consolidated)


(Billion yen,%)

| | FY03/19 | FY03/20 | YoY | |
|--|---------------|---------------|--------|-------|
| | | | Change | % |
| Net sales | 35.5 | 41.2 | +5.6 | +16.0 |
| Operating profit (Operating margin) | 3.8 (10.7) | 5.8 (14.1) | +2.0 | +53.2 |
| EBITDA* | 4.6 | 6.7 | +2.0 | +45.0 |
| Ordinary profit | 3.8 | 5.8 | +1.9 | +51.8 |
| Profit attributable to owners of parent | 2.7 | 3.9 | +1.2 | +46.4 |

* EBITDA: Calculated as operating profit + depreciation and amortization

Business Solution Group


Digital Entertainment Group



Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing-care companies
- Health industry



Business Software

ERP • RPA
Business package
cloud services


- Companies
- Government offices
- Local governments



Enterprise Service Management

System integration for major companies

- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies



Digital Entertainment

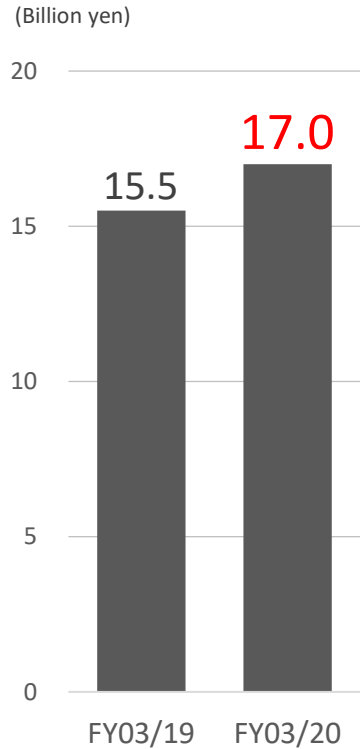
E-comic

- General consumers

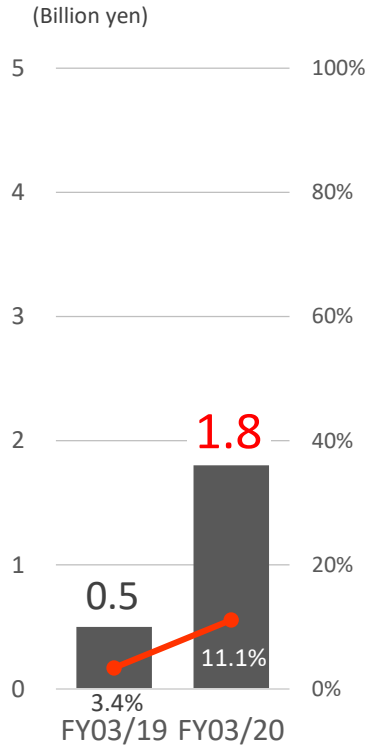
Business Solution Results (Consolidated)

(Billion yen,%)

Net sales



Operating profit



| | FY03/19 | FY03/20 | YoY | |
|--|--------------|---------------|--------|--------|
| | | | Change | % |
| Net sales | 15.5 | 17.0 | +1.4 | +9.4 |
| Operating profit (Operating margin) | 0.5 (3.4) | 1.8 (11.1) | +1.3 | +253.3 |

Net sales

Strong performance in services for hospitals/corporate customers

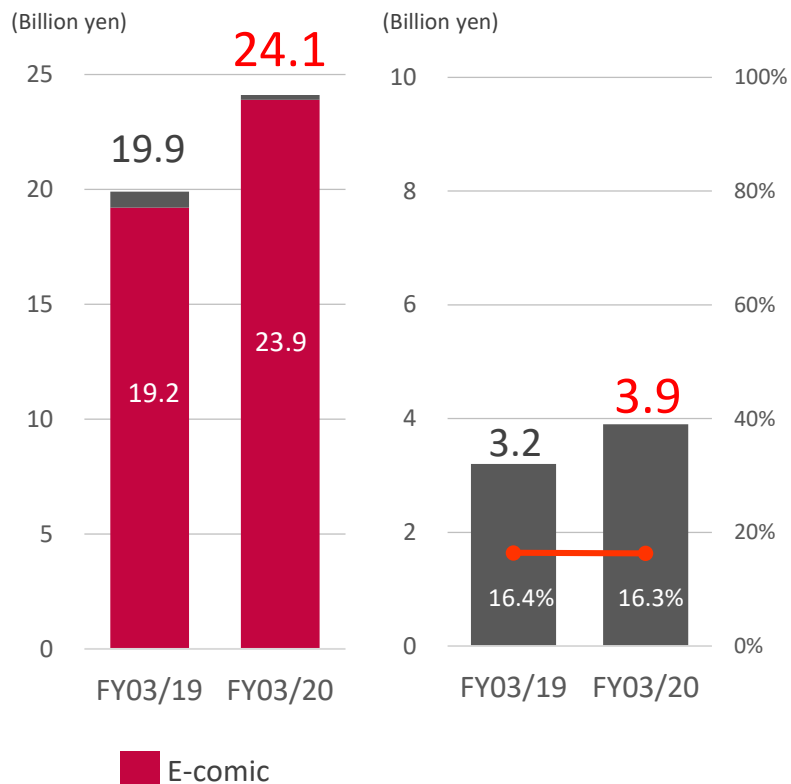
Operating profit

Strong performance in connection with higher sales
Sales composition also contributed to results

Digital Entertainment Results (Consolidated)

Net sales

Operating profit



| | (Billion yen,%) | | | |
|--------------------|-----------------|---------|--------|-------|
| | FY03/19 | FY03/20 | YoY | |
| | | | Change | % |
| Net sales | 19.9 | 24.1 | +4.2 | +21.2 |
| E-comic | 19.2 | 23.9 | +4.6 | +24.0 |
| Operating profit | 3.2 | 3.9 | +0.6 | +20.6 |
| (Operating margin) | (16.4) | (16.3) | | |

Net sales

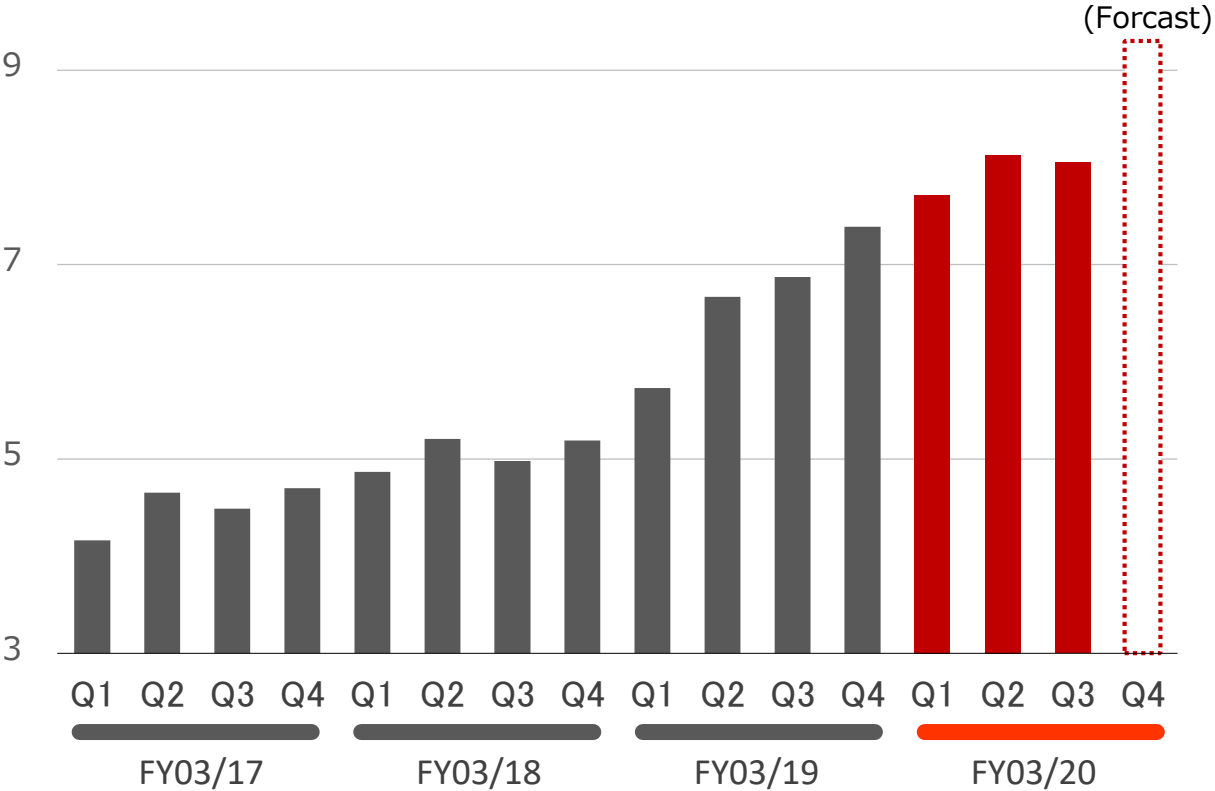
E-comic distribution service experienced strong performance

Operating profit

Higher profit due to sales increase

Q3 FY03/20 Results of E-Comic Distribution Service

(Billion yen)



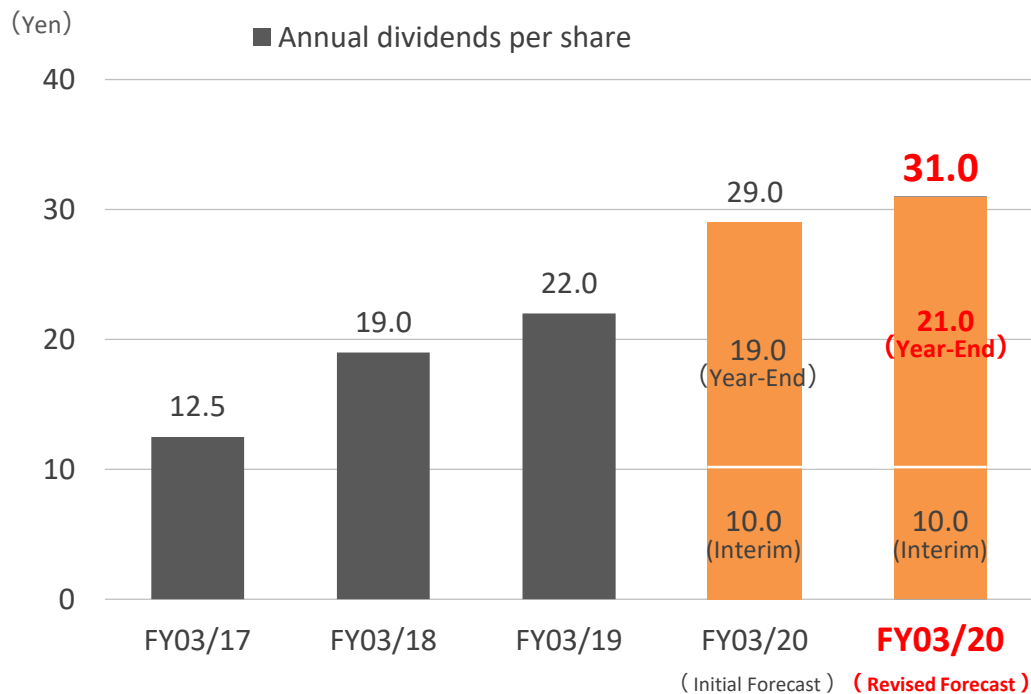
Earnings Forecast for FY03/20 (Consolidated)

(Billion yen,%)

| | FY03/19 Results | FY03/20 Forecast | YoY | |
|--|--------------------|---------------------|--------|-------|
| | | | Change | % |
| Net sales | 51.7 | 58.5 | +6.7 | +13.1 |
| Operating profit (Operating margin) | 6.8 (13.3) | 8.2 (14.0) | +1.3 | +19.0 |
| EBITDA | 8.0 | 9.4 | +1.3 | +17.4 |
| Ordinary income | 6.8 | 8.2 | +1.3 | +19.3 |
| Profit attributable to owners of the parent | 4.7 | 5.5 | +0.7 | +15.0 |
| Net income per share (yen) | 87.46 | 100.53 | +13.08 | +15.0 |
| ROE (%) | 15.7 | 15.9 | +0.2 | |

◆ No revisions to earnings forecasts since publication on October 30, 2019

Revised dividend forecast (Published on January 30, 2020)



◆ Year-End Dividend (Increase)

Initial Forecast ¥19

Revised Forecast ¥21

◆ Payout Ratio

PY Actual 25.2%

Initial Forecast 30.5%

Revised Forecast 30.8%

| Net income per share (yen) | FY03/17 | FY03/18 | FY03/19 | FY03/20 | FY03/20 |
|----------------------------|---------|---------|---------|---------|---------|
| | 59.64 | 84.85 | 87.46 | 95.07 | 100.53 |

* Dividends per share and net income per share reflect stock split performed on March 1, 2019

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