

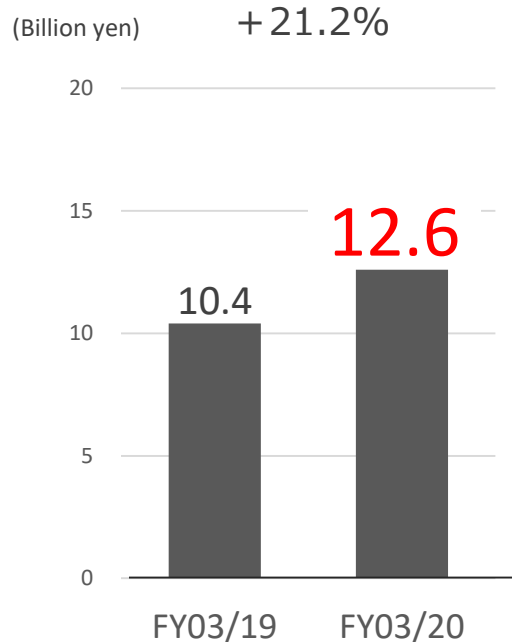
Financial Results Briefing for Q1 FY03/2020

Infocom Corporation

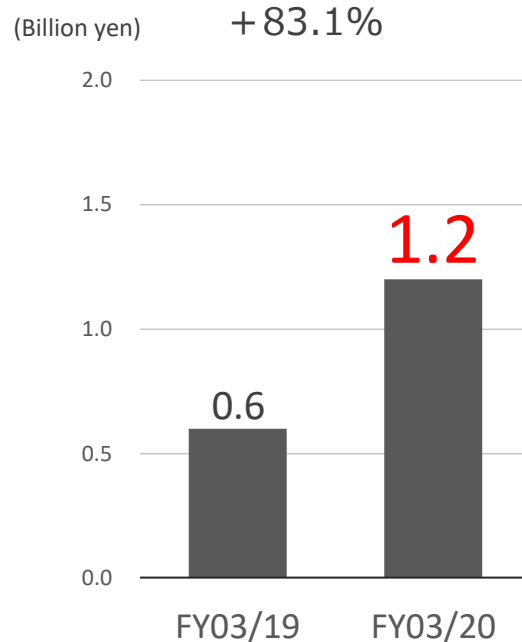
July 30, 2019

Q1 FY03/20 Results (Consolidated)

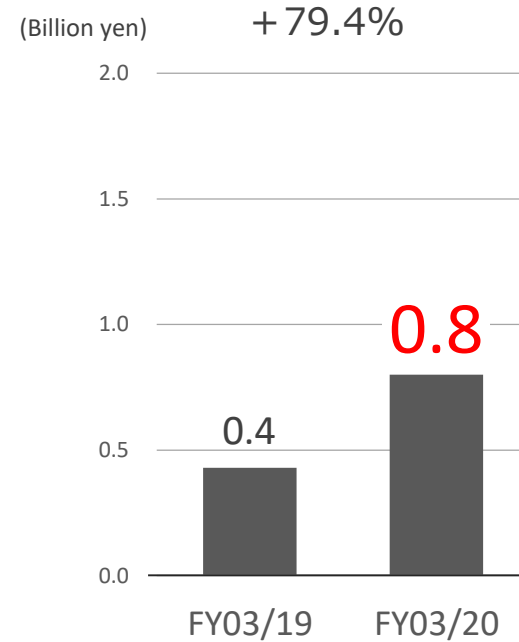
Net sales



Operating profit



Profit attributable to owners of parent



✓ Strong performance in our health IT and e-comics businesses

✓ Increases in income and profits

✓ Increases in income and profits

Q1 FY03/20 Results (Consolidated)

	(Billion yen,%)			
	FY03/19	FY03/20	YoY	
			Change	%
Net sales	10.4	12.6	+2.2	+21.2
Operating profit (Operating margin)	0.6 (6.5)	1.2 (9.8)	+0.5	+83.1
EBITDA*	0.9	1.5	+0.5	+62.0
Ordinary profit	0.7	1.2	+0.5	+76.1
Profit attributable to owners of parent	0.4	0.8	+0.3	+79.4

*EBITDA: Calculated as operating profit + depreciation and amortization

Business Solution Group


Digital Entertainment Group



Health IT

Package services for medical institutions

- Hospitals
- Pharmaceutical companies
- Nursing-care companies
- Health industry



Business Software

ERP • RPA
Business package
cloud services


- Companies
- Government offices
- Local governments



Enterprise Service Management

System integration for major companies

- Textile manufacturers
- Trading companies
- Pharmaceutical wholesalers
- Mobile phone companies



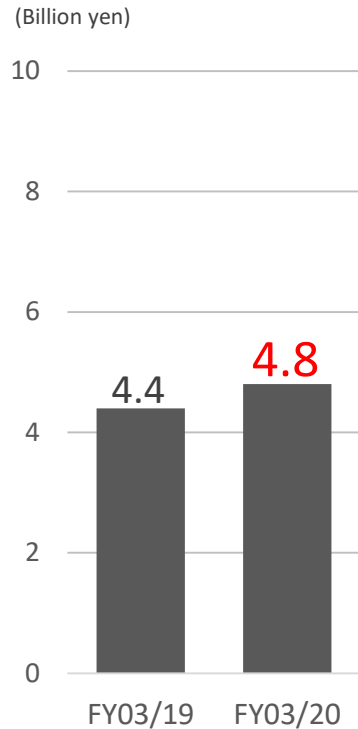
Digital Entertainment

E-comic

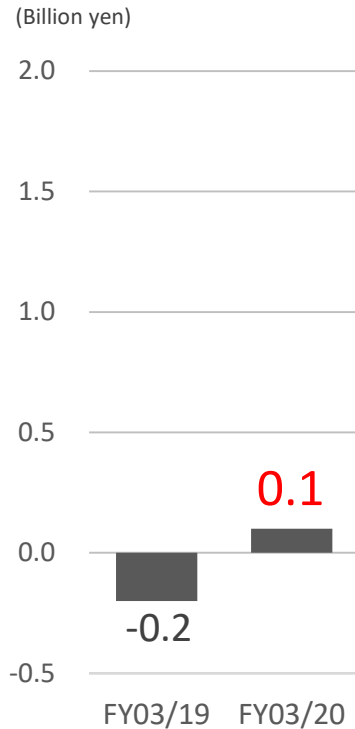
- General consumers

Business Solution Results (Consolidated)

Net sales



Operating profit



(Billion yen,%)

	FY03/19	FY03/20	YoY	
			Change	%
Net sales	4.4	4.8	+0.3	+8.9
Operating profit (Operating margin)	-0.2 (-)	0.1 (3.5)	+0.4	—

Net sales

Strong performance, mainly in our Business Solution Group for hospitals

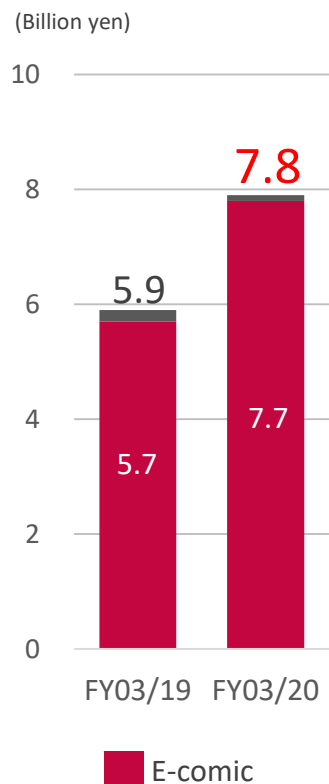
Operating profit

Higher profits due to difference in sales composition

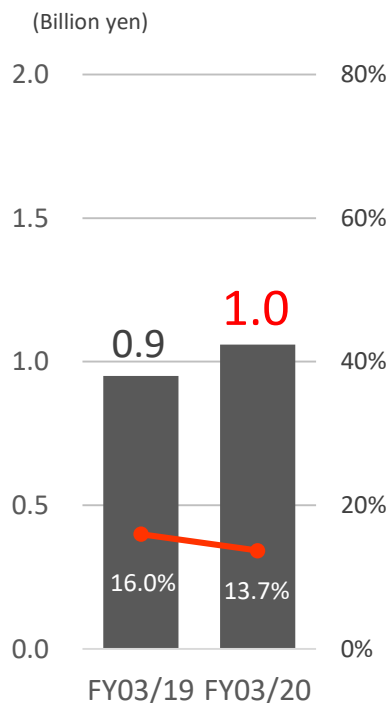
Note: The group's sales and profit tend to be relatively low in the first and third quarters of the fiscal year, but be concentrated on the fourth quarter.

Digital Entertainment Results (Consolidated)

Net sales



Operating profit



(Billion yen,%)

	FY03/19	FY03/20	YoY	
			Change	%
Net sales	5.9	7.8	+1.8	+30.4
E-comic	5.7	7.7	+1.9	+34.7
Operating profit	0.9	1.0	+0.1	+11.7
(Operating margin)	(16.0)	(13.7)		

Net sales

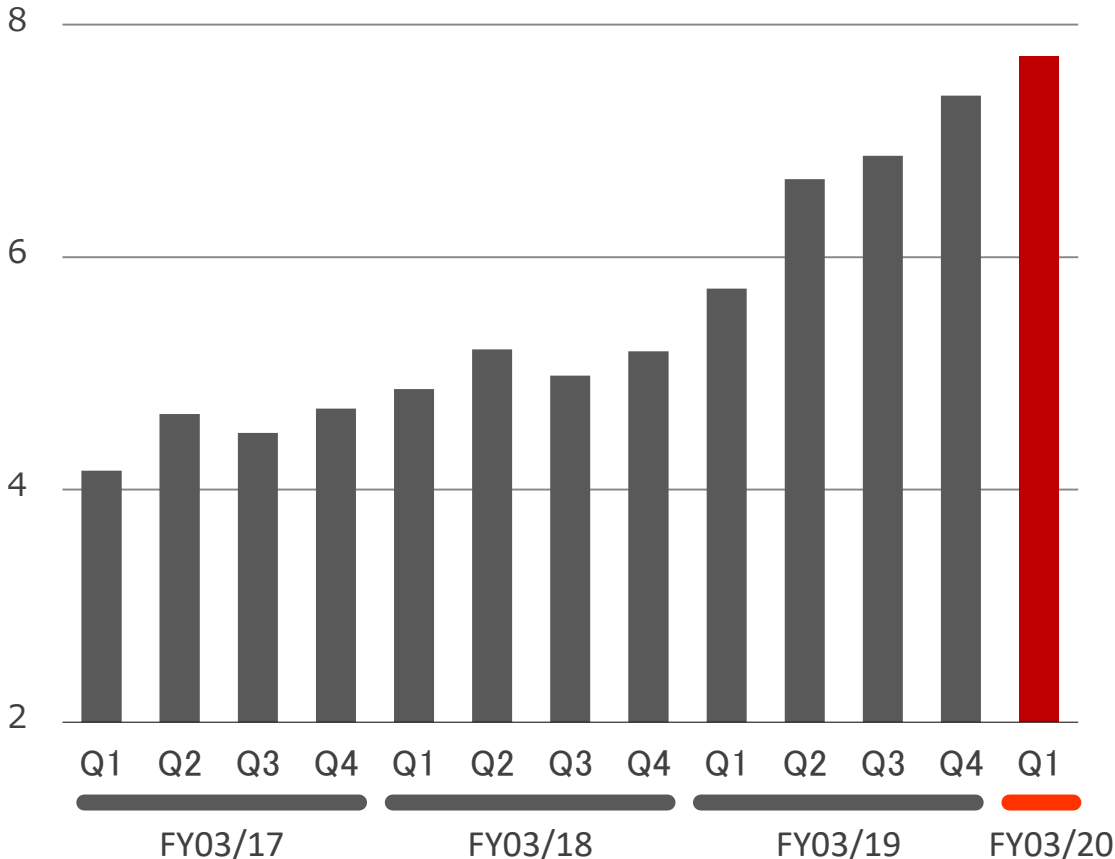
E-comics distribution service experienced strong performance; new record for sales on quarterly basis

Operating profit

Higher profits; absorbed investment-related costs for bolstered advertising, overseas expansion, and data analysis

Q1 FY03/20 Results of E-Comic Distribution Service

(Billion yen)



Earnings Forecast for 1H, FY03/20 (Consolidated)

(Billion yen,%)

	1H, FY03/19 Results	1H, FY03/20 Initial Forecast	1H, FY03/20 New Forecast	Change	%	YoY	
						Change	%
Net sales	23.1	26.0	27.0	+1.0	+3.8	+3.8	+16.7
Operating profit (Operating margin)	2.5 (11.2)	2.9 (11.2)	3.3 (12.2)	+0.4	+13.8	+0.7	+27.1
EBITDA	3.1	3.5	3.9	+0.4	+11.4	+0.7	+24.3
Ordinary profit	2.6	2.9	3.3	+0.4	+13.8	+0.6	+26.1
Profit attributable to owners of parent	1.8	1.9	2.2	+0.3	+15.4	+0.3	+19.8

Upward revision based on expectation of strong performance in core businesses
(health IT and e-comics)

Earnings Forecast for FY03/20 (Consolidated)

(Billion yen,%)

	FY03/19 Results			FY03/20 New Forecast			YoY	
	H1	H2	FY	H1	H2	FY	Change	%
Net sales	23.1	28.5	51.7	27.0	30.0	57.0	+5.2	+10.2
Operating profit (Operating margin)	2.5 (11.2)	4.2 (15.0)	6.8 (13.3)	3.3 (12.2)	4.5 (15.0)	7.8 (13.7)	+0.9	+13.2
EBITDA	3.1	4.8	8.0	3.9	5.1	9.0	+0.9	+12.4
Ordinary income	2.6	4.2	6.8	3.3	4.5	7.8	+0.9	+13.5
Profit attributable to owners of the parent	1.8	2.9	4.7	2.2	2.9	5.2	+0.4	+8.7
Net income per share (yen)			87.46			95.07	+7.61	+8.7
ROE (%)			15.7			15.1		(0.6)

Although we expect our core businesses (health IT and e-comics) to experience strong performance, we have not changed our FY03/2020 earnings forecast due to uncertainties at the present time

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